



# Leadership in digital security

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Deutsche Bank 12<sup>th</sup> Annual European Technology Conference  
London, September 18<sup>th</sup> 2008

[www.gemalto.com](http://www.gemalto.com)

# Disclaimer

## *Forward-Looking Statements*

This communication contains certain statements that are neither reported financial results nor other historical information and other statements concerning Gemalto. These statements include financial projections and estimates and their underlying assumptions, statements regarding plans, objectives and expectations with respect to future operations, events, products and services and future performance. Forward-looking statements are generally identified by the words "expects", "anticipates", "believes", "intends", "estimates" and similar expressions. These and other information and statements contained in this communication constitute forward-looking statements for purposes of applicable securities laws. Although management of the company believes that the expectations reflected in the forward-looking statements are reasonable, investors and security holders are cautioned that forward-looking information and statements are subject to various risks and uncertainties, many of which are difficult to predict and generally beyond the control of the companies, that could cause actual results and developments to differ materially from those expressed in, or implied or projected by, the forward-looking information and statements, and the companies cannot guarantee future results, levels of activity, performance or achievements. Factors that could cause actual results to differ materially from those estimated by the forward-looking statements contained in this communication include, but are not limited to: the ability of the company's to integrate according to expectations; the ability of the company to achieve the expected synergies from the combination; trends in wireless communication and mobile commerce markets; the company's ability to develop new technology and the effects of competing technologies developed and expected intense competition generally in the companies' main markets; profitability of expansion strategy; challenges to or loss of intellectual property rights; ability to establish and maintain strategic relationships in their major businesses; ability to develop and take advantage of new software and services; the effect of the combination and any future acquisitions and investments on the companies' share prices; and changes in global, political, economic, business, competitive, market and regulatory forces. Moreover, neither the companies nor any other person assumes responsibility for the accuracy and completeness of such forward-looking statements. The forward-looking statements contained in this communication speak only as of the date of this communication and the companies are under no duty, and do not undertake, to update any of the forward-looking statements after this date to conform such statements to actual results, to reflect the occurrence of anticipated results or otherwise.

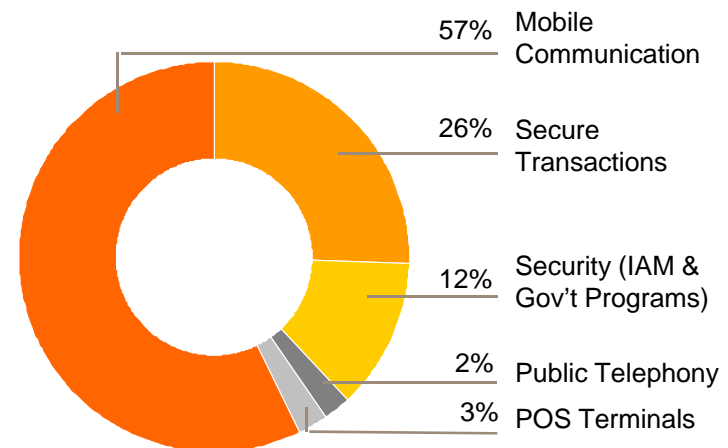
# Gemalto is the world leader in digital security

- ★ Merger between Gemplus & Axalto to better address fast-growing new opportunities
- ★ Combining resources to capture synergies and accelerate industry innovation
- ★ End-to-end solutions for digital security
  - software and platforms
  - secure personal devices
  - managed services
- ★ Building on 30 years of industry leadership and strong relationships with blue-chip clients
- ★ Global reach with 85 offices in 40 countries, and 10,000 employees of 84 nationalities including 1,300 R&D engineers

## Gemalto at a glance (12-months ending 30/06/2008)

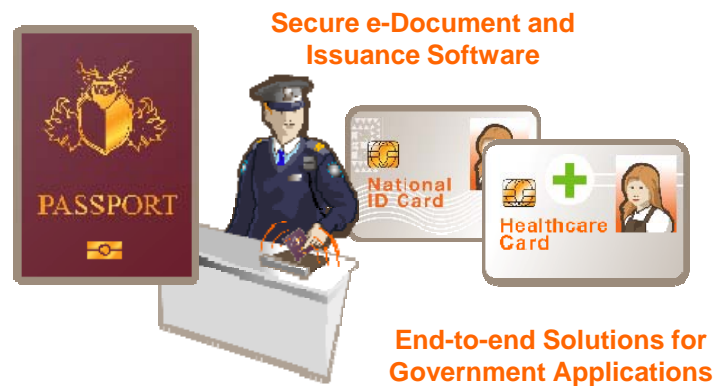
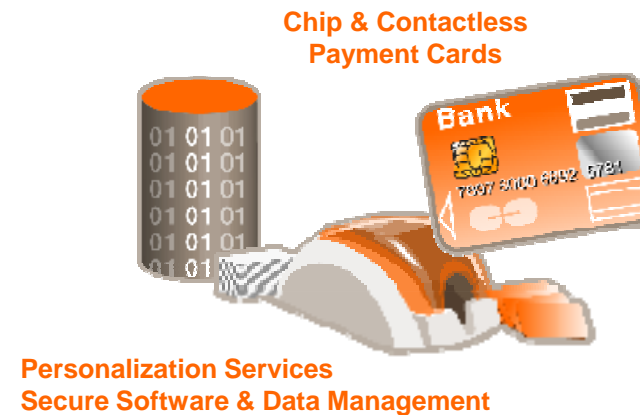
Revenue	€ 1.66 billion
EBITDA	12.8%
EBIT	8.3%
Net Cash (Jun 30, 2008)	€ 322 million

## Revenue by Business Segment (12-months ending 30/06/2008)



"12-months ending 30/06/08" figures are pro forma, Gemalto financial calendar is January 1 to December 31  
EBITDA and EBIT stated on adjusted basis, for reconciliation with IFRS refer to the 2007 Annual Report and H1 2008 Results

# Gemalto solutions are used everyday by over a billion people

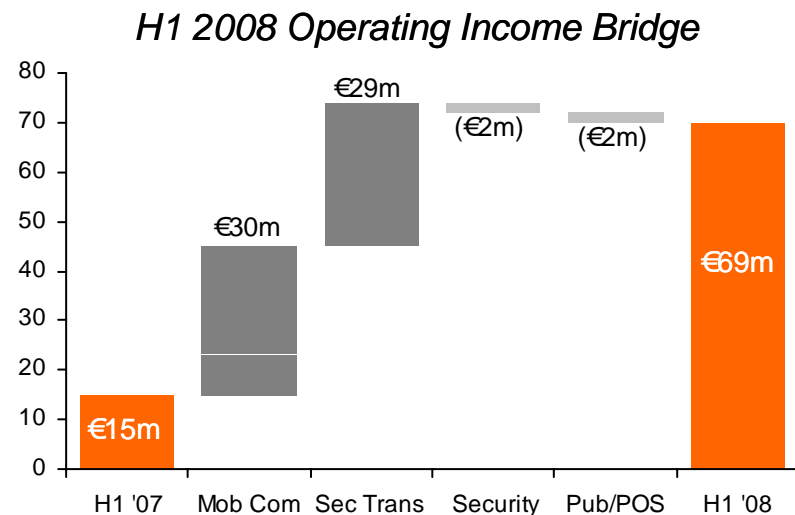


Illustrative and not an exhaustive list of Gemalto solutions

# Significant advances continue to be made

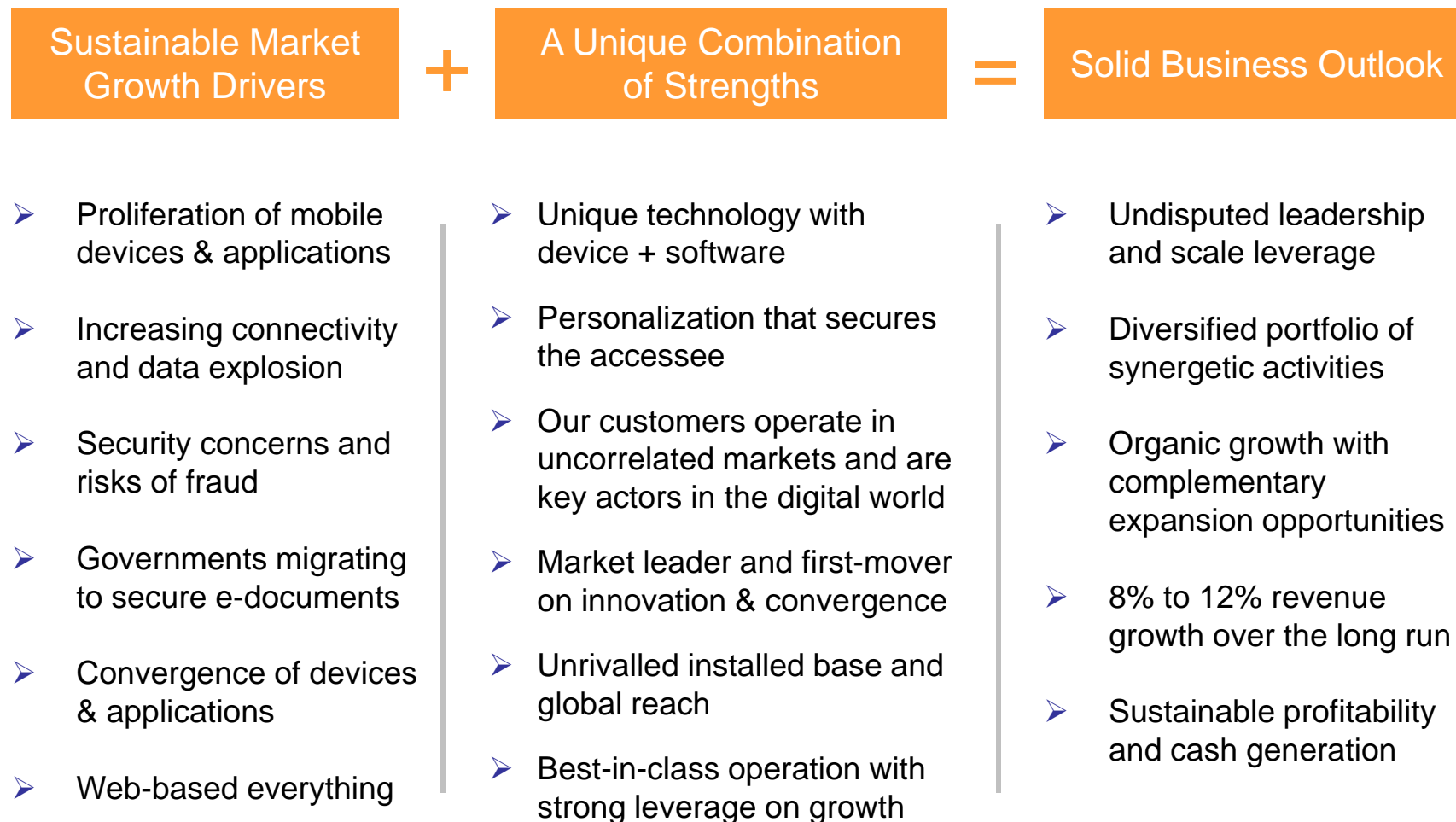
- ✓ H1'08 posted double-digit revenue growth with consistent EBIT expansions
- ✓ Robust margins in *Mobile Communication*, driven by productivity, scale and mix
- ✓ Strong turnaround in *Secure Transactions*, well placed for sustained profitable growth
- ✓ Steady growth in *Security* with operating loss halved from previous year
- ✓ Over 40% growth in software and services across all main segments
- ✓ Target of 10% adjusted EBIT by 2009 well within reach, with full-year 2008 adjusted EBIT now anticipated to be about € 160m

Revenue	€ 791 m	+ 10%
Gross Profit	€ 275 m	+ 24%
EBIT	€ 69 m	x 4.6
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Gross Margin	35%	+ 550 bp
EBIT Margin	8.8%	+ 680 bp



Variations are stated at constant exchange rates and by reference to same periods in the previous year; EBIT is stated on an adjusted basis

# Well positioned to capture growth and value





- ✦ World Leader in Digital Security ✦
- ✦ Markets in Strong Development ✦
- ✦ Unique Technology Portfolio ✦
  - ✦ Blue Chip Customers ✦
- ✦ Large Free Float and Robust Financials ✦
- ✦ A Business Model with Strong Leverage on Growth ✦